

Hydrogen Park Murray Valley

APGA Renewable Gas Symposium 22 February 2024



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Our Business

One of the largest gas infrastructure businesses in Australia Diversification provides opportunities, but also adds complexity







Our Low Carbon Vision

Delivering for customers through the transition, we publicly state our ambition to be net-zero by 2050, with interim Scope 1 and 2 emissions targets



We will continue developing infrastructure solutions for our customers, targeting net-zero by 2050

Delivering our Low Carbon Vision

A snapshot of our most advanced projects

Hydrogen Park South Australia | We are Delivering

Delivered a platform for scaling up

Online May 2021, 1.25 megawatt (Australia's largest electrolyser)

100% renewable H₂ supply to industry via tube trailer

Expanded to ~3,800 homes, schools and businesses in 2023 (10% blend)

Significant engagement, >3,000 visitors to site

More information on HyP SA

A \$14.5m project enabled by a \$4.9m grant from the South Australian Government Renewable Technology Fund

Hydrogen Park Murray Valley | Overview

Achieved a positive FID in March 2023, with Financial Close 9 June 2023

Commercial operations in 2025

10 MW renewable hydrogen production facility, ~950 kg, 200 bar storage

Up to 10% renewable H₂ blend

to >40,000 homes and

businesses

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Co-location with North East Water's wastewater treatment facility – assessing synergy options

Supporting industry to decarbonise (Mars Petcare as foundation customer) Refuelling opportunities: Melbourne to Sydney

Highly engaged and supportive community

Hydrogen Park Murray Valley | What it took to achieve FID

Navigated project development through the unprecedented energy market turmoil (mid-2022)

Location	It's all about the location – picked the right location – "location location location" Access to water, gas network, electricity grid, favourable development overlay, transport routes
Gas Market	Pursued significant rule/market changes to enable distributed gas injections into the DWGM
End-use Appliances/ Applications	Extensive testing on Type A appliances (with FFCRC and University of Adelaide). Consultation with all large customers (Type B applications) Extensive engagement with technical / safety regulators
Customer for Renewable Gas	Mars Petcare (factory in Wodonga) as first customer for Renewable Gas Guarantee of Origin Certificates
Customer, Community and Stakeholders	Extensive, but fit for purpose community and stakeholder consultation

Extensive community engagement over the two year development period

HyP Murray Valley | Stakeholder and Community Engagement

Community and stakeholder engagement has been a key focus area

- Project was launched to the broader community in November 2021 (letterbox drop to all 40,000 customers)
- Engaged extensively with key stakeholders
 - North East Water
 - Technical regulators (ESV, DPIE)
 - Council
 - Government (local, state and federal)
 - Cross Border Commissioners
 - Landowners

- Community groups (Rotary, Probus, Lions Club, knitting nannas, etc)
- Vic Roads
- AusNet
- Type B appliance owners
- Business Groups: Albury Business Connect, Business Wodonga
- Focus Groups with the community from October 2021

Hydrogen Park Murray Valley | What it Took to Achieve FID

Navigated project development through the unprecedented energy market turmoil (mid-2022)

Offtake Agreement	The first renewable hydrogen sales and purchase agreement
Electrolyser Supplier	Danced with more than four electrolyser suppliers over three years – extremely painful
	Now with LONGi Hydrogen – good collaboration and compliance with Australian Standards
Procuring Renewable Power and Optimising Cost	Almost derailed the project (remember the energy crises), but managed to contract
	Developed operating protocol to manage risk and lower cost
Grid Connection	It's never easy – always hard and slow and expensive – overhead across the Hume Highway
	But contracts in place
Development Approvals	Secured DA from Wodonga Council - extensive consultation and transparent process

You can either watch it happen or be part of it

Key Takeaways

- Committed leadership CEO sponsorship
- Requires resilience financial capacity to stay the course
- Innovation is key to success lots of market, policy and customer barriers to overcome
- Deep understanding of the renewable electricity sector and players
- Choose the right technology partner do your due diligence (not rely on presentations)
- Clear pathway to revenue and customer value
- Ability to take measured risk this is not a "regulated investment"
- Understanding of "long lead items" electricity connection, market / policy changes
- Don't go too big too fast from 10MW to 500MW in measured steps
- Right team must have fun along the way

Back Cover Image: Hydrogen Park South Australia

Front Cover Image: Community artwork in Mitchell Park, commemorating their place in the energy transition and being the first in Australia to receive a 5% renewable hydrogen blend